LIFEBOAT DISTRIBUTION

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Lifeboat to Distribute Black Duck Open Source Security and License Compliance Solutions

– Black Duck helps reduce open source security, operational and legal risks in apps and containers; agreement expands consulting and services opportunities for Lifeboat partners –

Shrewsbury, NJ & Burlington, MA– January 11, 2016 – Lifeboat Distribution, an international specialty distributor for security, application lifecycle management, network infrastructure, and other technically sophisticated products, today announced a distribution agreement with Black Duck Software, a leader in securing and managing open source software. Lifeboat will distribute Black Duck's security and compliance solutions through its network of resellers in the United States and Canada.

Increasingly, organizations worldwide rely on open source software to reduce development costs and accelerate time to market, but the rapid increase in open source use has presented significant security and license compliance challenges. Black Duck solutions address those challenges.

Black Duck Hub, a subscription service, provides organizations with the visibility into their open source use that is necessary to control and manage it effectively. The importance of this capability is evident in the hundreds of open source code audits Black Duck conducts annually. The audit reports reveal that 98% of companies are using open sources that they did not know about and are not tracking.

The Hub automates the identification and inventorying of the open source in apps and containers; maps any known security vulnerabilities; orchestrates and tracks vulnerability remediation; and monitors for newly discovered vulnerabilities. The Hub was selected by the Massachusetts Technology Leadership Council as the most innovative security technology of 2015.

Black Duck Suite is an end-to-end solution that streamlines and automates open source code management and compliance to improve software development productivity, reduce costs, and ensure application security.

"Improving cybersecurity is a top goal for organizations world-wide," said John Breitenfeld, Black Duck Vice President of Channels, Americas. "We're excited about being able to increase the awareness of the value we deliver and the reach of our open source security and management solutions to a broader customer base within North America. This partnership with Lifeboat and their network of technology partners will help us do that."

"We're delighted that Black Duck Software has selected Lifeboat as their first North America distributor. Black Duck Hub is a comprehensive, powerful solution for mitigating risks inherent in open source software adoption and is a valuable addition to our security and ALM portfolios. Our partnership with Black Duck brings significant consulting and service opportunities to our channel partners since many companies today are unaware of the open source code being run on their networks," said William R. Botti, Executive Vice President at Lifeboat Distribution. "Our partners can now offer Black Duck Hub to their customers − which allows them to test, demonstrate and POC the Black Duck solutions quickly and easily. They'll experience a faster time-to-market and improve their revenue in a shorter time-frame."

Lifeboat will promote Black Duck Software's security and compliance solutions in conjunction with Lifeboat's extensive line card of security, application lifecycle management, and network and infrastructure management products. Resellers and managed service providers interested in offering Black Duck Software solutions should contact Lifeboat by phone at +1.800.847.7078 (US), or +1.888.523.7777 (Canada), or by email atsales@lifeboatdistribution.com.

About Lifeboat Distribution
Lifeboat Distribution, a subsidiary of Wayside Technology Group, Inc. (NASDAQ: WSTG), is an international value added distributor for virtualization/cloud computing, security, application and network infrastructure, business continuity/disaster recovery, database infrastructure and management, application lifecycle management, science/engineering, and other technically sophisticated products. The company helps vendors recruit and build multinational solution provider networks, power their networks, and drive incremental sales revenues that complement existing sales channels. Lifeboat Distribution services thousands of solution providers, VARs, systems integrators, corporate resellers, and consultants worldwide, helping them power a rich opportunity stream, expand their margin+ services revenues, and build profitable product and service businesses. For more information, visit www.lifeboatdistribution.com, or call +1.800.847.7078 (US), +1.732.389.0037 (International), +1.888.523.7777 (Canada), or +31.36.8200.236 (Europe). Follow Lifeboat Distribution on Twitter (@LifeboatVAD) and Facebook (LifeboatDistribution).

About Black Duck Software
Organizations worldwide use Black Duck Software's industry-leading products to secure and manage open source software, eliminating the pain related to security vulnerabilities, compliance and operational risk. Black Duck is headquartered in Burlington, MA, and has offices in Mountain View, CA, London, Frankfurt, Hong Kong, Tokyo, Seoul and Beijing. For more information, visit www.blackducksoftware.com.

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